



ABSOLUTE INTEGRITY. GUARANTEED!

Bridging Gaps

www.aig-int.com



COMPANY OVERVIEW

Who We Are

Based in Cairo since 1998, AIG is a value-added reseller (VAR) and business consultant that bridges the gap between the local market needs and the world's cutting-edge technology trend lines through providing a host of specialized and engineered products along with customized integrative services across various sectors, including, but not limited to, oil and gas, petrochemicals, power generation, industrial, aviation, and information & communications technology (ICT).





SOLUTION-ORIENTED ENGINEERING SERVICES

What We Do

- Representation, business consultancy, and value-added distribution
- System Integration
- Professional Services



30+

Global Partners



500+

Regional Partners







In short, we translate your needs into efficient and workable internationally-acknowledged solutions complimented with value-added professional services.

www.aig-int.com



OUR PURPOSE

Mission

-  **Connect**
-  **Innovate**
-  **Partner with the best**
-  **Fuel progressive growth**

We connect the local market to the most relevant global innovations and groundbreaking technologies. In partnership with the world's most recognized suppliers of specialized products, we streamline insightful market intelligence into an array of Egyptian sectors to fuel the progressive growth and forge the transformation.



OUR PURPOSE

Vision

Among the market clutter, AIG aims to stand out as the partner of choice for the different players of Egypt's business sectors. As a value added reseller and business consultancy, we endeavor to contribute directly to the overall development of the Egyptian market through the provision of on-demand technology-driven solutions and specialized products.



WHY AIG?

*We stick to a set of
core principals*

Among the market clutter, we provide your business with reliable service packages and in-depth market insights. As a value added reseller and trusted business consultation service provider, we stick to a set of core principles to ensure we deliver satisfactory services to the full spectrum of our stakeholders.



Transparency

We provide our services with absolute integrity. We conduct adequate anti-corrupt, anti-bribery, and anti-trust measurements, as well as exchange of information to make certain we comply with the international laws and regulations. We further qualify and validate opportunities, taking into account the actual market needs and efficiency level of products and services. We best define ourselves as a credible market insights' provider that weighs all given options and adopts fair evaluations at every single step.



Customer Bias

Customers are our treasurable assets, and none of our successes would have been complete without them! We establish an unbreakable bond with our customer, while offering them constant technical and business support.. Our customer-centric approach guarantees fast response rates, regular visits to customers, and the provision of correct information. No matter what problems your business tackles, we use our market intelligence to figure out a bespoke solution for you.



Efficiency

Our product selection goes through a strict process that begins with adequate market research and deliberate filtration of the available opportunities. We conduct a sufficient competitive analysis and cherry-pick the most efficient market-fit products. Our engineers design customized solutions, using one or more products, to ensure the efficiency on all levels.



Technical Background

Our specialists have thorough knowledge of the international up-to-date technologies. Their demonstrated expertise qualifies them to be trusted business consultants all along. They know exactly the technical specifications and service standards you need.



Global Network

Joining AIG world will introduce you to a global network of high-level connections in multiple regions and across various domains. Over the past couple of years, we have established an international network of foreign companies. We position ourselves as the eyes and ears of international businesses on the local market.

Fulfillment to Market Shortcomings

The Egyptian market is struggling to keep a healthy and credible streamlining source of specialized advancements due to technology, language, legal, financial and knowledge barriers. AIG stepped in with its groundbreaking solutions, sorting out multiple customized fulfillment to the market shortcomings on the back of a reliable financial structure, and with the help of our multinational network; the top-tier companies in their fields.



Market Needs-Based Solutions & Services

Based on our extensive market assessment, we develop an early identification of the pressing business needs and keep searching the global markets for the best available technologies.

Our solutions range from deliberate designing, engineering and integrating functions to world-class warehousing, logistics, and constant business support services, and we are always unlocking new horizons.



Strong Value Model

Relying on our world-class business approaches, we are committed to translate the local market needs into integrative workable solutions.

Our customers come atop our priorities' list, and we tailor our distinguished solutions to meet their requirements.



Win-Win Partnership Model

Powered by our competent technical capabilities, we reflect the reality of the local market and deliver reliable market insights to our global partners. We help our multinational vendors establish a new revenue generation arm of their businesses across our best-practice process. We abide by the world's highest standards and implement the necessary anti-trust, anti-corruption, and anti-bribery measures to retain our foothold in the market. Since established in 1998, AIG has gained the trust of hundreds of global and local companies.

We open up a world of win-win opportunities before the global and local partners alike.



CORPORATE VALUES



Strong Morale

Through an over-two-decade journey full of challenges and successes, AIG maintained a solid and healthy work environment in which employees feel comfortable and motivated to go the extra mile toward the achievement of the company's business objectives.



Safety

AIG's engineered solutions are exhaustively tested to guarantee the full protection and security measures are enacted.



Forward Thinking

We aim that every single employee develops a sense of ownership toward his/her company and this will work wonders!



Transparency

Integrity and professional sincerity are guaranteed across all levels through the conduction of objective performance evaluation, the offering of competitive pay scales, and the flowing communication channels.



Learning Environment

Our learning curve never comes to an end! We help one another grow and scale up new successes within our diversified range of specialties.



Positive Growth

Our understanding of growth entails the enhancement of employee skills, the creation of new opportunities, and the expansion in profits and business scope.



CORPORATE SOCIAL RESPONSIBILITY

Small things that make a big difference

At AIG, our corporate social responsibility revolves around four main pillars, namely: customers, employees, community, and environment. We owe our success to our loyal clients, dedicated staff, supportive society, and generous environment. We believe it is our responsibility to give back to them all with the smallest things that make a difference.



Towards Local & Global Customers

AIG sticks to a strict code of conduct and ethics with regard to all relations with the customers. We promise absolute integrity and transparency to our local and international success partners and we always pledge to stay true to each and every single player in our vast business network worldwide.



Towards Our Employees

Our staff are the backbone of any accomplishments we make, and their welfare and safety come in the forefront of our priorities. AIG strives to maintain a comfortable and supportive work environment so that employees keep motivated and develop a sense of ownership toward their entity.



Towards Our Community

Through collaboration and partnership programs, we bring our deep compassion toward the society into real action by engaging directly and indirectly in charitable initiatives and activities to reduce poverty, empower women, nurture the educational and technical capabilities of students in the local engineering faculties and technical schools.



Towards Our Environment

As part of its commitment toward the planet, AIG adopts a sustainability "GREEN" program to save nature and maintain a healthy environment. Our eco-friendly approaches include the recycling and reuse of all company paper, carpooling, flexible working hours, smart working from home policies, regular health notes and energy saving practices.

INDUSTRIES WE SERVE

AVIATION



BANKING



OIL & GAS



POWER GENERATION



REAL ESTATE



INDUSTRIAL



MILITARY & DEFENCE



TRANS. & LOGISTICS



TELECOM



GOV. & UTILITIES



OUR HISTORY

Start



2000: New Service Introduction

Besides its offered product range, AIG kick-starts the provision of local logistics services and custom clearance services.



1998: Founded

The company launches under the name of AIG as a business consultancy firm that represent a number of foreign companies in various sectors.



2001: Long-Term Service Contracts

Awarded gas turbines specialized manpower provision through long-term service contracts with our Egyptian oil & gas customers.



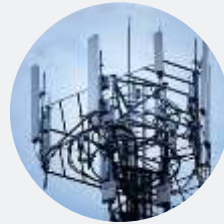
2004: Telecom Market Penetration

Sign the first business partnership agreement with leading European Radio Frequency equipment supplier, thus penetrating the Egyptian and African telecommunication market.



2003: Emerging New Horizons!

Business spectrum expands in new sectors and wider scope of products and services in local currency.



2006: Big Turnkey Project

Awarded a USD 700,000 contract to supply and install gas turbines controls system upgrade on turn-key basis for SUCO.



2015: Mega Power Station

Awarded 20M EGP contract, AIG covers one of Egypt MEGA power stations with a major overhaul booster, while providing our partners handling risk management plans and self-finance projects with compressor spare parts.



2009: Service Expansion in Telecom Sector

AIG inks a business partnership agreement with a leading South Korean cable manufacturer to expand services in Egyptian and regional telecommunication sector.



2017: Growth Hits a New Threshold!

AIG's reliable experience and consultancy services makes it a trusted option for many foreign and local businesses, with the value of its total awarded contracts exceeding the benchmark of USD 75 million.



2021: Success Continues

AIG continues success and guides its principles to win contracts with major Egyptian energy operator ANOPC refinery, using high-level connections and understanding of the project's technical and commercial complexity. Contracts worth 50M EUROS are expected to be signed during 2021.

**To be
continued...**

OUR PARTNERS



AFL HYPERSCALE



OUR CLIENTS

Oil & Gas



OUR CLIENTS

Building & Construction





OUR CLIENTS

Telecommunication



OUR CLIENTS

Aviation



Power Generation





Headquarter

Maadi Star Towers,
Maadi, Cairo



Office Branch

Sheraton Bldgs.
Heliopolis, Cairo



Landline

+20 2 2528 8631/2



Email

aig@aig-int.com



CONTACT US FOR MORE INFO

*Absolute Integrity,
Guaranteed!*

We look forward to hearing all about
your new project! Drop us a few lines
and our team will get back to you within
24h. www.aig-int.com



THANK YOU FOR LISTENING

We're open for questions

